



GMTA 2019 Executive Board Meeting Minutes

Saturday, April 6, 2019 11:15 a.m.

Kennesaw State University, Kennesaw, GA

ROLL: Joy Poole, Jan Adams, Owen Lovell, Ashley Craig-Diaz, Donna Dasher, Mary Ann McTier, Robert Henry, Michiko Otaki, Shu-Ling Chen, Amy Neal, Susan Andrews, Rebekah Healan Boles, Diane Boyd Sharon Reid, Nancy Elton, Lily Bowman, Mason Conklin, Leigh Anne Bleichner, Fernando Ramos, Charles Hutton, Charlotte Beardon, Shu-Ling Chen, David George, Diane Boyd

WELCOME

The Executive Board of Georgia Music Teachers Association met in room 221 of the Bailey Performing Arts Center Annex Bldg. at Kennesaw State University. Joy Poole called the meeting to order at 11:23 a.m.

APPROVAL OF MINUTES

REPORTS OF OFFICERS

PRESIDENT: Joy Poole

Since our last meeting, I am happy to report to you the outstanding representation that GMTA had at the Southern Division and National Competitions.

GMTA was represented with 16 winners from the state MTNA Competitions at the MTNA Southern Division Competitions. At these competitions GMTA had 5 winners and 2 alternates including:

Young Artist Composition:	Zachary McDonald	James Ogburn, Teacher
Brass Performance Senior Category:	Joseph Bickel	David Zerkel, Teacher
Brass Performance Young Artist:	Kolyo Vanchev	David Zerkel, Teacher
Vocal Performance Senior Category:	Aurora Manley	C Coleman Teacher
String Performance Senior Category:	Samuel Vargas	Sergiu Schwartz
Chamber Music Winds Alternate:	Floria Saxophone Quartet	Connie Frigo
Woodwind Performance Senior Category:	Natalia Warthen	Jan Baker

At the National MTNA Competitions held in Spokane, Washington, Joseph Bickel was the winner of the Brass Performance Senior Category, Kolyo Vanchev placed third in the Young Artist Brass category and

Zachary McDonald place third in the Young Artist Composition category. GMTA was represented well and we are very proud of their accomplishments.

GMTA currently has 674 members.

I recently enjoyed the MTNA National Conference in Spokane, Washington. It was filled with many wonderful presentations and concerts. I encourage you to consider going to a National Conference. 2020 is in Chicago and 2021 MTNA National Conference will be held in Atlanta.

Thank you to each of you for serving on the board. Our organization is strong because you give of your time and expertise.

PRESIDENT-ELECT: Jan Adams

I am excited about getting better acquainted with each President and their Local Association and working with them to strengthen GMTA. They are the backbone to this organization. I hope we can share many ideas to help each local association be the best it can be.

I am also looking forward to working with President Joy Poole and Executive Director, Mandy Reynolds and other members of the Executive Board.

VICE-PRESIDENT, PROGRAMS: Owen Lovell, NCTM

Preparations for the 2019 GMTA annual conference are well underway. Our colleagues at Columbus State University's Schwob School of Music have enthusiastically agreed to host us from November 7-9.

We will feature two conference pedagogy headliners this year. Katherine Fisher and Dr. Julie Knerr from Piano Safari will present one session each day of our conference on 3 different topic areas.

We will also have two performance headliners at the 2019 conference. Cellist Wendy Warner will be joined by pianist Henry Kramer for an exciting recital on Friday night that's half chamber duo and half solo piano. With a keyboard player and a string player, it will expand the possibilities for our student masterclasses on Saturday morning.

Thursday night's performance will feature the GMTA concerto competition winners playing with the CSU Orchestra under the direction of maestro Paul Hostetter. We're happy to provide this awesome opportunity for our talented students.

Finally, we've carefully read post-conference survey comments from GMTA members and made adjustments for a more enjoyable experience. The 2019 conference will have longer presentation sessions with a choice of two topics at a time, an exhibitor's area, and even free parking across the street from the conference site. Stay tuned for more information in the coming newsletters!

VICE-PRESIDENT, MEMERSHIP: Donna Dasher

To date, the GMTA Membership total is 674. The total on 6/30/18 was 675.

The membership total at the end of 2012 was 762 and has been in a steady decline. This is a concern, and I am looking into the reason for a loss of membership with hopes of turning the trend upward. I am setting a very reasonable, and I believe attainable, goal of 700 in membership by the end of the 2019-2020 year. Side note: (The highest membership dating back to 2005 was 801).

I have been in touch with the Membership Chairs, or the Presidents where there are no Membership Chairs, for each of the 20 Chapters. I am hoping to gain insight into their membership, activities, and concerns to help each chapter grow. I plan to continue this throughout my term.

Chapter websites have been established for 14 of the 20 chapters. I would encourage the remaining 6 chapters to work diligently by this summer to get theirs up and running. Social media (to include Facebook) seems to be the main source of initial contact between prospective teachers and the chapters. Word of mouth and contact with music stores are another method of obtaining potential member information.

VICE-PRESIDENT, PUBLICITY: Cathy Thacker, NCTM

The summer edition of the GMTA newsletter will be published on June 15. The deadline for articles is May 1. I will need reports (200 words or less) from the presidents of the following local associations: Decatur, Golden Isles, Greater Marietta, Gwinnett, Macon, and North DeKalb. Please e-mail your articles to me as an attachment in Word or pdf format at csbt88@gmail.com.

Thank you to everyone who submitted articles for the winter/spring newsletter!

VICE-PRESIDENT, GMTA AUDITIONS: Yien Wang

2020 GMTA Regional Auditions will be held on March 14. All GMTA State Auditions will be held March 27-28, 2020, at Columbus State University.

Please continue to enter your students in GMTA Auditions, or try it out in 2020! Auditions are comparable to GMEA District and All-State tryouts, and are beneficial for both students and teachers. Consider volunteering to help out at Auditions events.

A total of 402 Students participated in 2019 GMTA State Auditions
College Piano Concerto - 1
College/Adult - 17

Instrumental Concerto - 21
 Piano Duet - 48 (24 pairs)
 Piano Grade 12 - 29
 Pre-College Piano Concerto - 12
 Strings - 47
 Voice - 9
 Woodwinds/Brass - 1
 Pre-College Piano Grades 4-11 - 217

VICE-PRESIDENT, MTNA COMPETITIONS: Ashley Craig-Diaz

We are excited to announce University of West Georgia as the location of our 2019 MTNA Competitions. These competitions will take place on October 25-26, 2019. The deadline to register has not yet been announced, but it is anticipated that it will be in September 2019.

There will not be Chamber Music Competitions at the state level this year. There will be a later entry deadline for this event which will be judged via video recording.

EXECUTIVE DIRECTOR: Mandy Reynolds

(March 24, 2019 Financial Summary- pg.11) The 2018-2019 GMTA Financial Summary lists the income and expenses for this fiscal year as of March 24, 2019. The second column lists the actual amounts on March 24. Our total income so far is \$80,584.27. Our total expenses so far this year are \$61,671.39. You will notice that we have \$6,000 budgeted to transfer from our savings account to cover conference expenses (free conference for members). The actual amount transferred will depend on our income/expense numbers at the end of our fiscal year (in order to break even), but we expect to transfer approximately \$4,000-\$6,000 to cover the conference expenses. At this point we have received all audition income, but not all audition expenses for Regional and State Auditions. The third column lists the budgeted amounts for 2018-2019, and the last column compares our revenues and expenses as of March 2019 to March 2018. On the second page, there are the explanations for the miscellaneous income and expenses. At the bottom of the page, the balances are listed for our checking account, savings account, savings CD, and three award fund CDs.

(2019-2020 Budget- pg.12) The Proposed 2019-2020 Budget lists the income and expenses anticipated for the 2019-2020 fiscal year. The second column lists the budgeted amounts for our current fiscal year, the third column lists the projected amounts for the end of our current fiscal year, and the fourth column lists the proposed amounts for 2019-2020.

- Budgeted items that show \$0 for income and expenses are items that cancel each other out (local audition fees received/reimbursed, award funds received/transferred to award funds)
- Since GMTA dues were raised \$2 for 2019-2020, we anticipate a higher amount for GMTA Membership Dues
- We anticipate that our audition income and expenses will be similar to this year.
- In 2018 the total amount of Volunteer Fees collected was used to pay workers for auditions. Because of the increased volunteer fee and the higher number of teachers that paid the fee, in

2019 we will not use the entire amount collected to pay workers. Next year we will note that the collected volunteer fees may be used to hire workers, cover location rental fees, or other miscellaneous audition expenses.

- “Awards Paid to GMTA Students” is budgeted for \$0 next year because those funds will come directly from the GMTA Named Award Funds.
- Less money is budgeted for Student Travel Grants because the Southern Division Competition has moved to an online competition.
- Items for 2019-2020 that will be covered in the Miscellaneous Expenses category are Gala Table at MTNA Conference, SD Reception at MTNA Conference, and hospitality for two FAC meetings and two Executive Board meetings.

Please take a minute to look over the proposed budget and let me know if you have any questions."

MEMBER AT LARGE: Robert Henry

No report

MEMBER AT LARGE: Michiko Otaki

No report

REPORTS of COMMITTEE CHAIRS

ART AWARENESS & ADVOCACY: Debra Hughes

ArtsGeorgia is an advocacy organization that supports and seeks funding locally and nationally for all the arts in our state. I noticed that it has only one music person on their Advisory Council. In an effort to do well by my position as GMTA’s Arts Awareness and Advocacy, I have joined the group. They were gracious to send me materials for all on our Board to use if they wish. I will be glad to give you one – just ask me.

Their website has many resources by which any individual in GMTA might be better informed or begin advocacy measures. The state arts agency’s budget was cut by 90% during the recent recession. Georgia’s current status is 50th in the U.S. and dead last in the South for investment in the arts and arts education. I would encourage anyone interested to go to this site for more information and steps to advocate locally and nationally.

Here are some very grassroots efforts that every GMTA member can take to be an advocate:

1. Invite a local official or representative to one of your recitals.
2. Use a button, sticker, or license plate to raise arts awareness.
3. Join ArtsGeorgia.
4. Remind your parents the civic advantages of the arts/music, as well as, the educational benefits.
5. Attend the Arts Day at the Capitol.

Advocating "Strength Through Unity" at the local, state and national level, ArtsGeorgia intends to grow its strategic leadership in advocacy and the delivery of art news with reliable communication options for the arts community. This fulfills important objectives of our mission: ArtsGeorgia works to support the arts by providing resources for Georgia's arts and cultural community to raise awareness, strengthen advocacy, facilitate communication, build capacity and develop policy.

We did have a new person added to our Georgia's Own – Monique Arar, so it has been updated as recently as March 13, 2019 thanks to Mandy for her prompt attention to my requests for updating!!

CERTIFICATION: Rene Holliman

I look forward to being GMTA's new Certification Chair and hope to see the number of Nationally Certified teachers in our state increase!

Congratulations to our newly Nationally Certified Teacher Judy Huang NCTM, of Sugar Hill.

At the end of March 2019, GMTA had a membership of 680 and of those, 92 are Nationally Certified. GMTA is ranked 29.

Please feel free to contact me with any questions regarding National Certification: hollidolli@comcast.net

COLLABORATIVE PERFORMANCES: Shu-Ling Chen

No report

COLLEGE FACULTY: Tracy Xian

The College Faculty Exchange program continues for the 3rd year. A big thanks to Owen Lovell, the former College Faculty Chair, who first initiated the project in 2017. This year we have expanded the project to our neighboring state of Alabama and we have received many enthusiastic responses. In addition, a couple of universities from Florida have also requested to participate. The deadline for donating a concert date from your home school to the database has been extended to April 16.

Contact me if you are interested in performing a concert or giving a scholarly presentation.

COLLEGIATE CHAPTERS: Amy Neal

I encouraged collegiate chapters and college students to submit presentation proposals for the next GMTA conference. I am also hoping there will be discussion about the upcoming conference so we can talk about ways to encourage college students to attend. Working on collaborating between college chapters for various events.

COMMISSIONING: Jeri-Mae Astolfi

A temporary committee comprised of the current President, immediate Past-President, President-elect, and the Commissioning Chairperson, was formed to establish the procedure and protocol for the Commissioned Composer award. A proposal is forthcoming for approval vote by the Executive Committee.

FINANCES/ADVISORY COMMITTEE: Rebekah Healan Boles

We had our meeting on February 23, 2019 at the residence of Mandy Reynolds, our Executive Director. Members in attendance were:

Rebekah Boles, Chair, Joy Poole, GMTA President, Jason Bennett and Mandy Reynolds, ex-officio. Jan Adams and Owen Lovell were judging events that day.

Rebekah Boles called the meeting to order at 10:10 am. Our first item of business was a Conference update submitted by Owen Lovell, GMTA VP of Conference. We discussed location, fees involved relating to headliners and facility, the conference hotel and banquet options.

Our second agenda item was an update from Commissioned Composer Chair, Jerri-Mae Astolfi. Jerri-Mae is putting together a very detailed proposal for our new Composer Commissioning process. As part of this New selection and commissioning process, GMTA would like to offer an additional Stipend to cover some of the performer cost. Currently, the Composer has to hire performers from the commissioning fee that they receive, which is \$1500. That is a modest commissioning fee to begin with and this leaves the Composer with even less. The proposed maximum amount of \$500, can be distributed up to \$100 per performer. The checks for the performers covered through this stipend will be issued by Mandy.

The third item of business was the proposal regarding Award Funds. Jason presented the proposal from his committee and went through the important points in more detail.

We decided to change our current debit card to a credit card issued by our bank. Mandy received information from the bank that we can get a credit card instead of the debit card that we currently have. There are some additional perks regarding points, etc. *Members in attendance approved for her to switch over the current card to the credit card and to check on the possibility of having a second card for our President to use when they are traveling and booking travel tickets, rooms, etc.*

MTNA Competition Travel - We discussed changing the student travel grants to be up to \$500 for National travel. Depending upon the number of students representing Georgia to National Conference (for 2019 there are three) this award could be up to \$500 for expensive travel years and may be as low as \$200 for years where the venue is closer to home or to a state that is less expensive. FAC will approve the amount each year. *All in attendance were in favor. We will need to write a policy for this process.*

Other Miscellaneous Items discussed included: the possibility of naming a new MTNA Fellow, how to best promote our partner organization - MusicLink, Website Advertising - We discussed changing to a quarterly option - \$400 per year or \$125 per quarter and that fees for GMTA Membership increases \$2 this year.

The rest of our meeting was spent preparing the proposed budget for 2019-2020.

All relevant items are included as Action Items on today's agenda.

GMTA AWARDS: Leigh Anne Bleichner

This fiscal year (since July 1, 2018) we have collected \$905.50 in donations to the award funds. Of that amount, \$380 was collected through the GMTA Award Fund raffles at the GMTA Conference in November.

Please everyone consider donating a fun basket or sheet music or anything to raffle off at the end of this November's conference.

INDEPENDENT MUSIC TEACHERS FORUM: Robin Engleman, NCTM

I have been in touch with the national IMTF chair. I will go back to her email and see what I can come up with for a report.

MTNA FOUNDATION: Jordan Sommer

No Report

PIANO JUDGES LIST: Susan Andrews

There are two new additions to the GMTA Judges List: Monique Arar and Elena Dorozhkina.

When the budget permits, the Judges List page on the website will be updated so that applications and recommendations can be filled out and submitted online.

All judges currently on the list will be contacted in the next few months to confirm their desire to remain on the list.

THEORY: Jason Bennett

Diane Boyd gave the report that they are working on the GMTA Theory test so that it will have 12 levels. The 2019 tests are ready to be mailed out.

WELLNESS: Julie Harbin

No report.

NEW BUSINESS

ACTION ITEMS FOR THE EXECUTIVE BOARD MEETING:

1. The FAC proposes an additional stipend of \$500 to be used to secure performers for our GMTA Commissioned work. No discussion. Motion passed.

2. The FAC proposes the adoption and implementation of the Named Award Fund proposal from the GMTA Award Fund ad hoc committee. Rebekah Healan Boles phoned Jason Bennett who, via speaker phone, explained the proposal for current & future Named Award Funds. This proposal has come about because, in the past, GMTA has treated award funds like college endowments, designed to award money from the interest while not using the principal donation money. Because of market trends, interest rates now only bring in \$25-30 in interest annually. GMTA has been funding the awards from its operating budget. GMTA currently manages approximately \$47,500 in donated funds. This proposal would stop the endowment model and simply spend the principal amounts according to a more comprehensive program that clarifies and publicizes how NAFs can be created and named, how they will be administered, and how they can terminate upon the depletion of funds with no additional donations to those funds.

Highlights include: NAFs can only be in the name of a current or former GMTA member in good standing; NAFs can be created with a minimum of \$1,000; minimum award/scholarship amounts will be \$50; minimum ongoing donations will be \$25; GMTA will report annually to each NAF's authorized representative; students will be encouraged to write thank-you notes upon receipt of money from a NAF. GMTA should create a committee to oversee distribution of the NAFs (as annually determined by the FAC with the Board's subsequent approval), and award fund areas may be created or revised in the future, as needed.

Discussion: none Thank you to the committee for hours of work. Motion passed.

3. The FAC proposes that we approve of an additional credit card from the bank that can be sent with our President as he/she travels for conferences and other national and divisional meetings. Discussion: none. Motion passed

4. The FAC proposes a change of the wording and policy in the Procedure Manual to allow GMTA Student travel grants to flex (to a maximum amount of \$500 per student) as needed for more expensive years with the FAC deciding each year how much can be awarded per student based on number of students and expense of travel. Discussion: Is there a cap to number of grants awarded? No. Amount is divided among the students traveling. Motion passed

5. The FAC proposes spending up to \$2000 to replace the laptop for our Executive Director. Discussion: Ipad purchased last year allows ease of transportability and means to easily accept payment, but current laptop needs to be replaced. Motion passed.

6. The FAC proposes a \$1000 raise for our Executive Director. Motion passed.

7. The FAC proposes that we adopt the proposed 2019-2020 budget. Motion passed.

ANNOUNCEMENTS

- **Local Association Presidents:** If needed, please update check in sheet with current President, Auditions and Theory Chair
- **Steinway Piano Galleries Educator Grants:** Applications for these grants will be sent out by Steinway Galleries this summer.
- **GMTA Teacher of the Year Award 2019:** Postmark deadline is September 9, 2019. For more information, visit the GMTA web site (<http://www.georgiamta.org/memberResourcesteacherOfTheYearApp.php>).
- **Local Association of the Year Award:** Deadline for submissions will be September 1, 2019. More information to come.
- **The next GMTA Council of Local Association Presidents Meeting and GMTA Executive Board Meeting** will be held at Clayton State University on Saturday, August 17, 2019.

FOR YOUR CALENDAR

2019

March 30: GMTA Pre-College Auditions, Piano Concerto and Piano Duet, UGA

April 6: GMTA Auditions, College Piano, Instrumental, Voice and Instrumental Concerto, College Piano Concerto, Location: Kennesaw State University

May 1: Deadline for articles to be included in the GMTA Summer Newsletter. Email articles to VP of Newsletters, Cathy Thacker (csbt88@gmail.com)

June 1: Deadline for all GMTA Expense Reports to be Submitted to the GMTA Executive Director for Reimbursement (georgiamta@gmail.com)

June 30: Membership Renewal Deadline: Membership year runs July 1-June 30

August 1: Deadline for articles to be included in the GMTA Fall Newsletter. Email articles to VP of Newsletters, Cathy Thacker (csbt88@gmail.com)

August 17: Executive Board Meeting, Location: Clayton State University

September 9: Application deadline for GMTA Teacher of the Year, Steinway Teacher Awards, GMTA Teacher Grants

October 25-26: 2019 MTNA Competitions, Location: University of West Georgia

November 7-9: GMTA State Conference, Columbus State University

Meeting was adjourned at 12:39 by Joy Poole

Respectfully submitted,
Mary Ann McTier
GMTA Secretary

GMTA FINANCIAL SUMMARY -- July 1, 2017 to April 3, 2018

Revenues:	Actual Amt 04/03/2018	Budgeted Amount	+(-)	Actual Amt Apr-17
GMTA Dues (674 members)	\$25,906.00	\$27,000.00	-\$1,094.00	\$27,610.00
Newsletter Advertising	\$5,556.00	\$5,500.00	\$56.00	\$5,513.50
GMTA Auditions	\$ 22,930.00	\$ 22,900.00	\$30.00	\$21,860.00
... GMTA Audition Fees	\$ 15,290.00	\$ 16,000.00		\$14,660.00
... GATE Tests	\$ 4,690.00	\$ 4,400.00		\$4,670.00
... GMTA Theory Tests	\$ 2,310.00	\$ 2,500.00		\$2,530.00
... Volunteer Fee	\$ 640.00			
Local Audition Fees Collected	\$9,768.02	\$0.00		\$9,097.79
MTNA Competitions	\$4,875.00	\$5,000.00	-\$125.00	\$5,275.00
Donation to go to Student Awards	\$5,685.00	\$0.00	\$5,685.00	\$490.00
\$ Transferred from Award Funds	\$22.00	\$25.00	-\$3.00	\$0.00
Conference:	\$ 11,051.00	\$ 13,200.00	-\$2,149.00	\$15,188.50
.. Registrations/Meal Functions	\$ 7,908.00	\$ 10,000.00		\$10,807.00
.. Exhibit Tables	\$ 600.00	\$450.00		\$600.00
.. Program Ads	\$ 2,543.00	\$2,750.00		\$3,231.50
Commissioned Work	\$750.00	\$750.00	\$0.00	\$750.00
Miscellaneous (*See detail on page 2)	\$430.00	\$500.00	-\$70.00	\$460.00
Total Revenues	\$86,973.02	\$74,875.00	\$12,098.02	\$86,244.79

Expenses:	Actual Amt 04/03/2018	Budgeted Amount	+(-)	Actual Amt Apr-17
GMTA Regional Auditions:	\$ 5,253.36	\$5,500.00	\$246.64	\$4,442.60
.. Judges Fees	\$ 4,500.00	\$4,600.00		\$3,740.00
.. Audition Expenses	\$ 356.10	\$400.00		\$414.57
.. Hospitality	\$ 397.26	\$500.00		\$288.03
GMTA State Auditions:	\$ 3,871.76	\$6,100.00	\$2,228.24	\$165.26
.. Judges Fees	\$ 3,600.00	\$5,000.00		
.. Audition Expenses	\$ 271.76	\$600.00		\$165.26
.. Hospitality		\$500.00		
Paid Audition Workers (volunteer fees)	\$640.00			
Local Audition Fees Reimbursed	\$9,768.02	\$0.00		\$8,964.20
GATE Expenses	\$34.89	\$400.00		\$36.95
GMTA Theory Test Expenses	\$55.36	\$400.00		\$241.21
MTNA Competitions:	\$ 6,816.93	\$7,700.00	\$883.07	\$7,588.10
.. Judges Fees	\$ 6,475.00	\$7,100.00		\$7,075.00
.. Competition Expenses	\$ -	\$200.00		\$92.23
.. Judges' hospitality	\$ 341.93	\$400.00		\$420.87
Awards paid to GMTA students	\$500.00	\$800.00	\$300.00	\$600.00
Awards paid to Teacher Grants	\$1,750.00	\$1,700.00	-\$50.00	\$1,600.00
Awards paid to Student Travel Grants (So Div & MTNA)	\$4,000.00	\$4,000.00	\$0.00	
Donation to So Div Travel Fund	\$620.00	\$700.00	\$80.00	\$700.00
Accounting	\$1,600.00	\$1,650.00	\$50.00	\$1,500.00
Conference:	\$ 12,151.98	\$12,800.00	\$648.02	\$13,192.70
.. Presenter/Artist Fees-Honorariums	\$ 5,800.00	\$5,800.00		\$5,750.00
.. Meal Functions	\$ 1,995.89	\$2,000.00		\$2,089.37
.. Hospitality	\$ 160.50	\$400.00		\$233.47
.. Conference Programs	\$ 2,328.87	\$2,300.00		\$2,328.87
.. Registrar/Hotel Room	\$ 800.00	\$800.00		\$800.00
.. Concerts	\$ 1,000.00	\$1,000.00		\$950.00
.. Miscellaneous/Supplies	\$ 66.72	\$500.00		\$1,041.43
Commissioned Work	\$1,500.00	\$1,500.00	\$0.00	\$1,500.00
Executive Directory Salary	\$16,124.97	\$21,500.00	\$5,375.03	\$15,749.96
Employment Taxes	\$1,256.43	\$1,720.00	\$463.57	\$1,262.88
Office (incl.phone/postage)	\$1,517.03	\$2,250.00	\$732.97	\$1,446.77
Travel (President)	\$1,974.39	\$2,400.00	\$425.61	
Travel (VP, Auditions)	\$300.00	\$300.00	\$300.00	
Travel (VP, MTNA Competitions)	\$300.00	\$300.00	\$0.00	\$300.00
Transfer donations to award funds	\$0.00	\$0.00	\$0.00	
Equipment Purchase	\$0.00	\$0.00	\$0.00	
GMTA Website Expenses	\$1,463.00	\$1,500.00	\$37.00	\$1,965.00
Paypal Fees	\$885.65	\$905.00	\$19.35	\$844.66
Miscellaneous/Contingency	\$609.06	\$750.00	\$140.94	\$1,024.89
Total Expenses	\$ 72,692.83	\$74,875.00	\$2,182.17	\$63,125.18

Net Surplus **\$14,280.19**

\$23,119.61

***Explanation of Miscellaneous Income:**

GMTA Proposed Budget - July 1, 2019 - June 30, 2020

Revenues:

	2018-2019 Budgeted Amount	Projected 2018-2019 Amount	Proposed 2019-2020 Amount
GMTA Dues	\$27,000.00	\$25,700.00	\$27,000.00
Newsletter/Website Advertising	\$7,000.00	\$5,923.00	\$6,400.00
GMTA Auditions	\$ 21,800.00	\$ 27,380.00	\$ 21,200.00
... GMTA Audition Fees	\$ 15,000.00	\$ 16,570.00	\$ 14,000.00
... GATE Tests	\$ 4,500.00	\$ 4,720.00	\$ 4,900.00
...GMTA Theory Tests	\$ 2,300.00	\$ 2,390.00	\$ 2,300.00
... Volunteer Fee		\$ 3,700.00	\$ -
Local Audition Fees Collected	\$0.00	\$9,871.77	\$0.00
MTNA Competitions	\$5,000.00	\$5,130.00	\$5,000.00
Donations towards Student Awards	\$0.00	\$906.00	\$0.00
\$ Transferred from Award Funds	\$20.00	\$21.00	\$20.00
Conference	\$11,700.00	\$10,553.00	\$12,100.00
.. Transferred from Savings	\$6,000.00	\$6,000.00	\$0.00
.. Registration/M meal Functions	\$2,500.00	\$2,295.00	\$9,100.00
.. Exhibit Tables	\$600.00	\$0.00	\$700.00
.. Program Ads	\$2,600.00	\$2,258.00	\$2,300.00
Commissioned Work	\$750.00	\$750.00	\$750.00
MTNA Foundation Donations Collected		\$360.00	\$0.00
Miscellaneous	\$500.00	\$0.00	\$0.00
Total Revenues	\$73,770.00	\$86,594.77	\$72,470.00

Expenses:

GMTA Regional Auditions:	\$5,350.00	\$5,750.00	\$5,350.00
.. Judges Fees	\$4,500.00	\$4,900.00	\$4,500.00
.. Audition Expenses	\$400.00	\$400.00	\$400.00
.. Hospitality	\$450.00	\$450.00	\$450.00
GMTA State Auditions:	\$5,400.00	\$5,400.00	\$5,400.00
.. Judges Fees	\$4,500.00	\$4,500.00	\$4,500.00
.. Audition Expenses	\$400.00	\$400.00	\$400.00
.. Hospitality	\$500.00	\$500.00	\$500.00
Paid Audition Workers (Volunteer Fees)		\$1,700.00	\$0.00
Local Audition Fees Reimbursed	\$0.00	\$9,871.77	\$0.00
GATE Expenses	\$200.00	\$130.00	\$200.00
GMTA Theory Test Expenses	\$350.00	\$275.00	\$350.00
MTNA Competitions	\$6,950.00	\$6,250.00	\$6,950.00
.. Judges' Fees	\$6,500.00	\$5,925.00	\$6,500.00
.. Competition Expenses	\$100.00	\$44.00	\$100.00
.. Judges' hospitality	\$350.00	\$281.00	\$350.00
Awards paid to GMTA Students	\$1,300.00	\$1,300.00	\$0.00
Awards paid to Teacher Grants	\$1,700.00	\$1,650.00	\$1,800.00
Awards paid to Student Travel Grant	\$4,000.00	\$1,500.00	\$1,500.00
Donation to Southern Division Travel Fund	\$650.00	\$650.00	\$650.00
Accounting	\$1,650.00	\$1,700.00	\$1,750.00
Conference	\$11,830.00	\$12,262.00	\$13,450.00
.. Presenter/Artist Fees - Honorariums	\$5,000.00	\$5,000.00	\$5,000.00
.. Meal Functions	\$2,000.00	\$2,177.00	\$3,350.00
.. Conference Programs	\$2,330.00	\$2,333.00	\$2,350.00
.. Registrar/Hotel Room	\$800.00	\$800.00	\$800.00
.. Concerts	\$1,000.00	\$400.00	\$1,000.00
.. Hospitality	\$200.00	\$25.00	\$300.00
.. Miscellaneous./Supplies	\$500.00	\$1,527.00	\$650.00
Commissioned Work	\$1,500.00	\$1,500.00	\$2,000.00
.. Commissioned Composer Honorarium		\$1,500.00	\$1,500.00
.. Commissioned Composer Performers		\$0.00	\$500.00
Executive Director's Salary	\$21,500.00	\$21,500.00	\$22,500.00
Executive Director Bonus	\$750.00	\$750.00	\$0.00
Employment Taxes	\$1,720.00	\$1,764.00	\$1,800.00
Office Expenses	\$2,000.00	\$2,000.00	\$2,000.00
Travel (President)	\$2,800.00	\$2,800.00	\$2,800.00
Travel (V.P. Auditions)	\$300.00	\$300.00	\$300.00
Travel (V.P. MTNA Competitions)	\$300.00	\$300.00	\$300.00
Transfer Donations to Award Funds	\$0.00	\$906.00	\$0.00
Equipment Purchase	\$0.00	\$0.00	\$0.00
GMTA Website Expenses	\$1,500.00	\$1,700.00	\$1,500.00
Paypal Fees	\$900.00	\$850.00	\$900.00
MTNA Foundation Donations Collected		\$360.00	
Miscellaneous/Contingency	\$1,120.00	\$787.00	\$970.00
Total Expenses	\$73,770.00	\$83,955.77	\$72,470.00